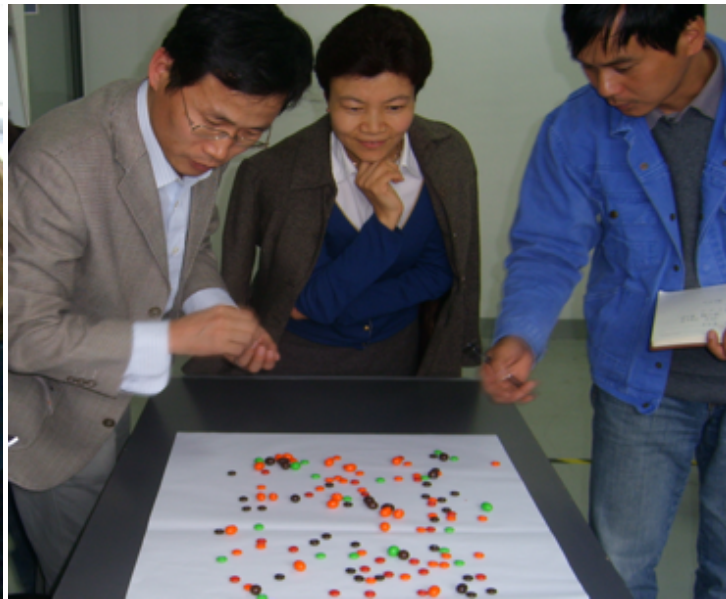
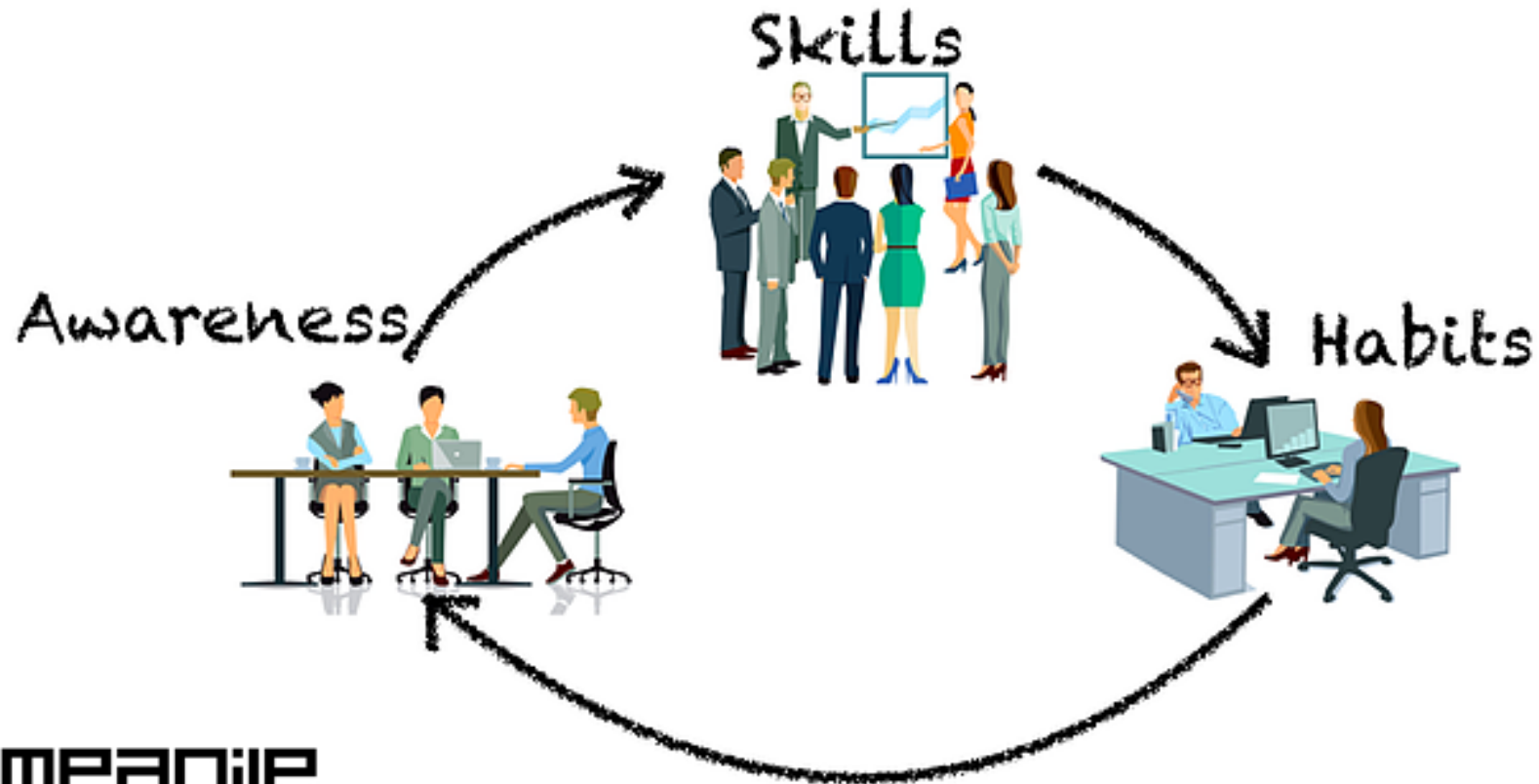


Assessing and Developing Soft Skills across Cultural Boundaries



Our Method

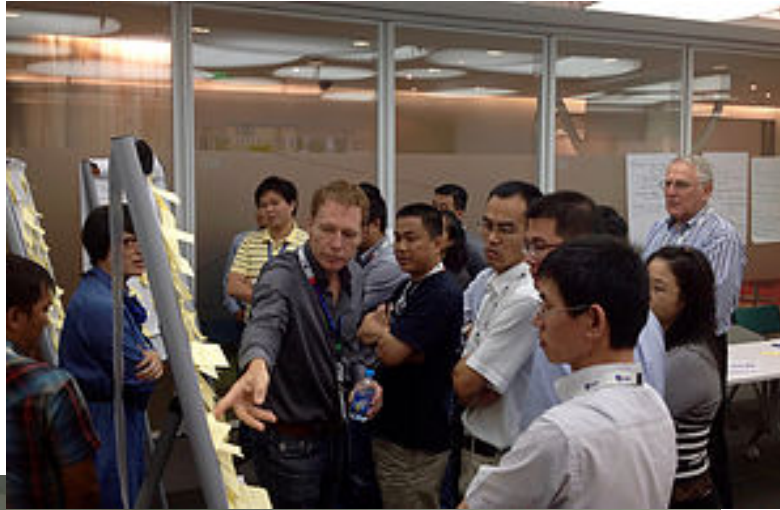
We start each project by listening, assessing and understanding. We discuss and select carefully targeted changes, which we then turn into consulting, coaching and workshops. Finally but perhaps most importantly, we stay in touch with our clients after the conclusion of our projects, and advise them on consolidating new habits and methods.



Say what you see



Your Cases



Case: “So, you’re the new boss!”



So, you’re the new boss! Now that you’re here, you’d better approve the budget for my equipment purchases fast. We are already behind deadlines because we were without a manager for a month.

- A “I am not familiar with the details, but come to my office in an hour and we’ll sort it out.”
- B “Quite a tough welcome! Anyway, have the details on my desk in an hour and I’ll see what I can do.”
- C “I see we’ll get on splendidly! I share your passion for results. Let’s grab lunch and talk it over.”
- D “I’m sure there is a reason for this. Let me check it in my database and see what the options are.”

Case: Managing Facilitated Conflict



Your organisation, Committed GmbH, struggles with new competitors in its traditional area of expertise. Your manager, Mr. Schneller, proposes disruptive innovation and lean management as a solution, but you have reservations because quality cannot suffer.

Sources of conflict:

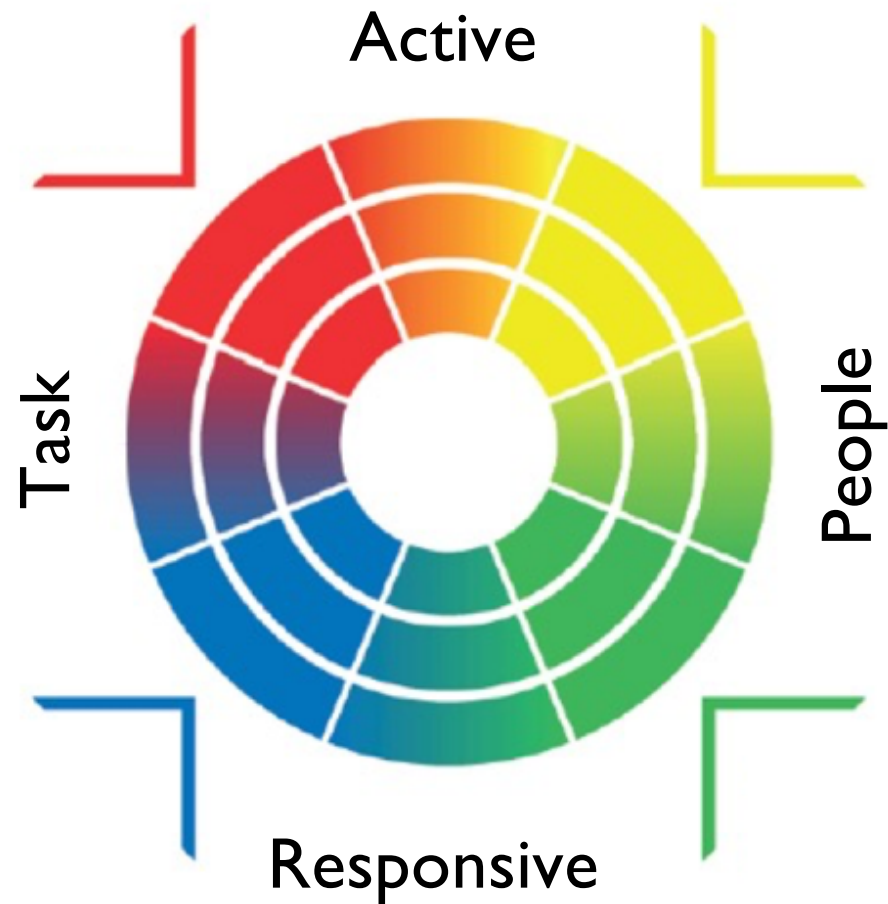
1. Entering new markets as opposed to keeping old ones.
2. Promises made by one department on behalf of another.
3. Challenging supervisors who lack detailed data.

Performance indicators:

- a. Authenticity and showing vulnerability
- b. Active listening
- c. Taking responsibility
- d. Expressing planned action



Taming Temperament



Personality and Culture

Graphics: Global DISC

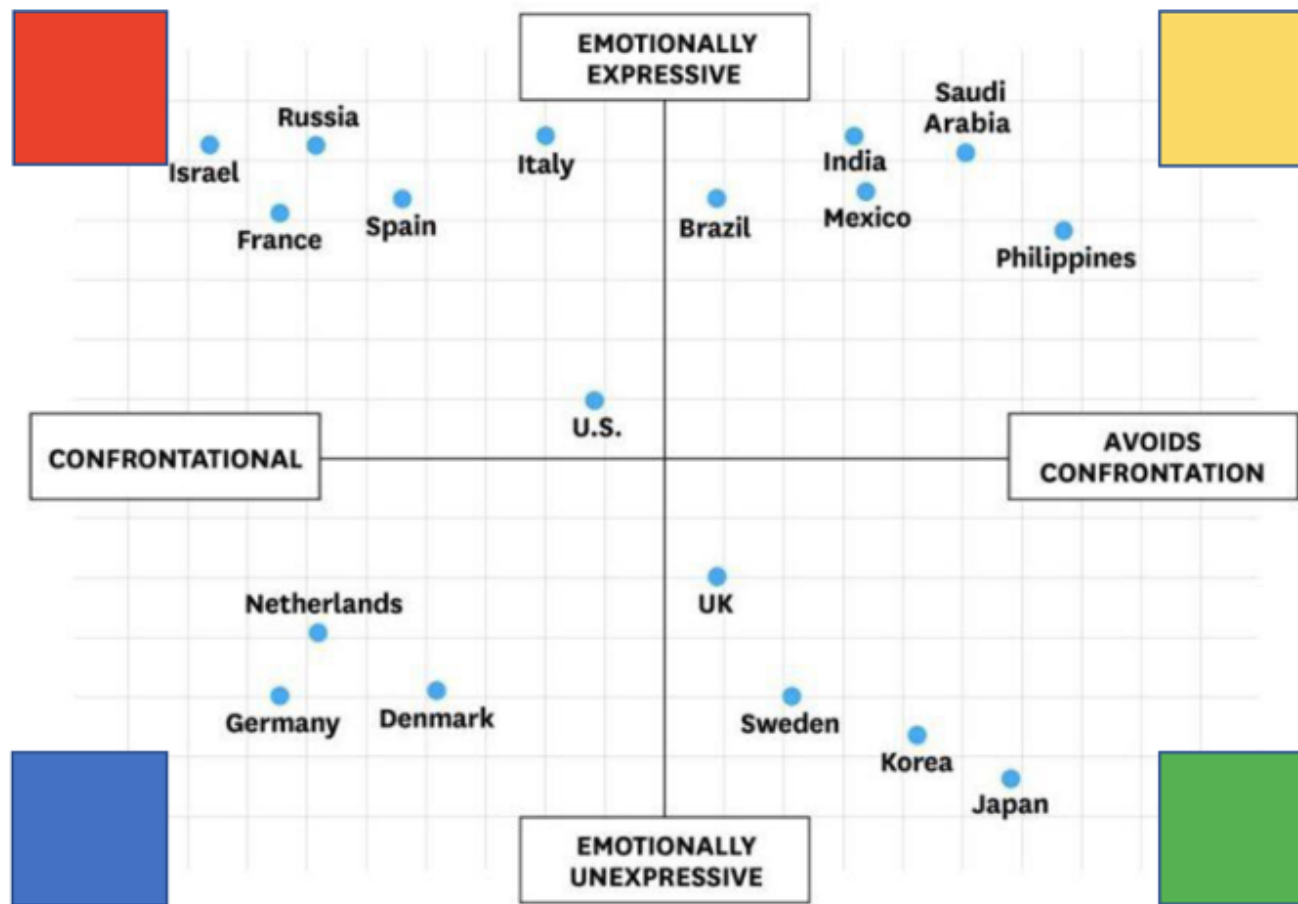


Hungarians



Gabor

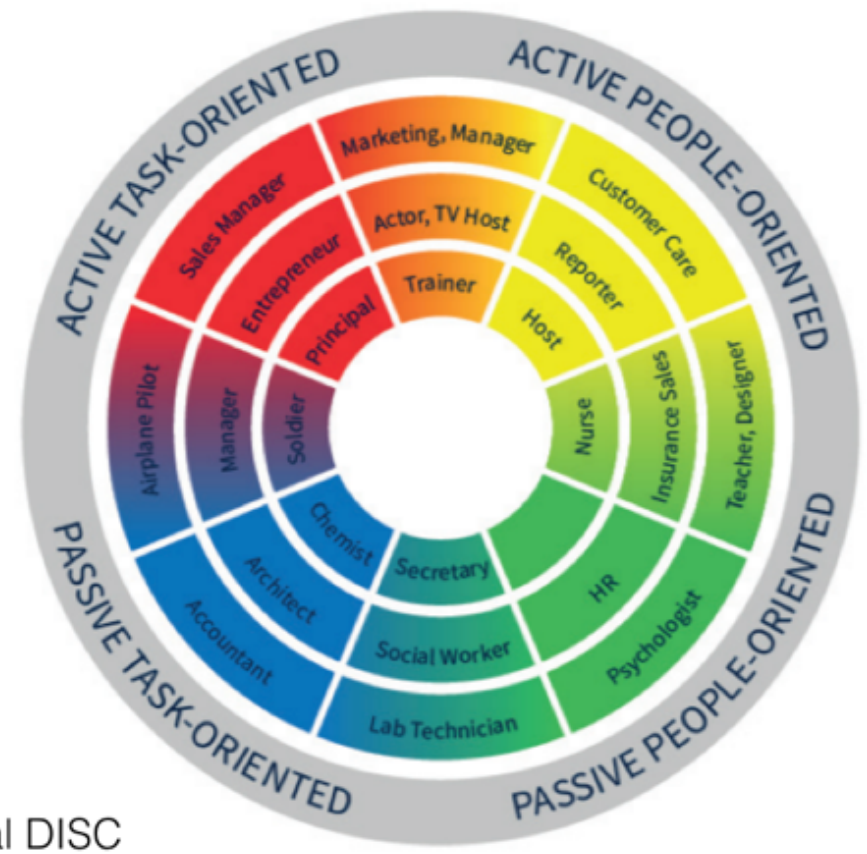
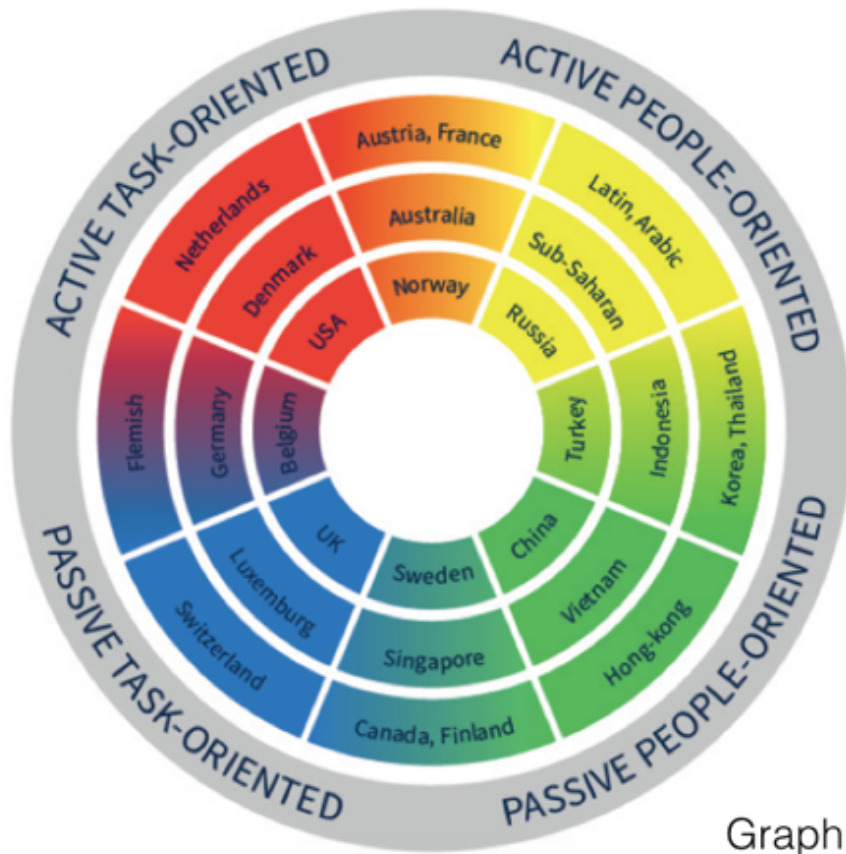
Personality and Culture



SOURCE ERIN MEYER
FROM "GETTING TO SÍ, JA, OUI, HAI, AND DA," DECEMBER 2015

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Graphics: Global DISC

Personality and Culture



What is intercultural leadership?



Leaders of culturally diverse teams, projects, and markets often find their best ideas 'lost in translation'. Repeating them slower and louder won't help: map cultural differences and turn them into clear directions.

Your questions

www.campanileconsulting.com

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Message
<input type="button" value="Send"/>